

ABC meet - 4/3/46 (cont)	56
581 - Palmer, O. (at, 25,000 pop.) (7.5 K.)	
Forces on separate fees, until 1950 (made in 1930)	
398 of 600.	
Survey the bldg: (J.B.M.)	
✓ Tell the Bank mg., + make analysis.	
#7 Dayton (100,000) (choose cost/billing),	
What type of fee do we want?	
Buy fln. or straight (bar type). - (Buy fln. is more economical ( $\frac{1}{2}$ 4,000,000 profit made in our fln. Dept. which was 22.12% of total profit) Then bar type	
✓ Buy type - as per plan. (C.B.W. + H.J.L. did not favor this; + J.B.K. S.W.C. that, also, 452 M for total job, 337 M for perimeter lighting job)	
Do complete job.	
#192 Newark, N.J. - (Maurer, mg.)	
Discuss interior modernization - "do not need to do" A.I.M.C. But we do need basement space for S.R.	
Cost 480 M to do this job complete - to gain 500' in base Rearrange, + see if we can better arrange sl. space, etc.	
#178 - La Porte, Ind.	
New Port Dear Dept., cost 342 st. (of which Richardson will pay $\frac{1}{2}$ m.)	
3161 M vol. in st, w/ 6000 net.	
Sales est. of \$12,000.	
Do it. - (B. in motion).	
#5 Columbus.	
Discuss modernization job - read McPhee's letter. Perimeter lighting, new front, new floor covering	
✓ Give up #153.	

